

# Business Development Manager, NSW Civil

- Major Infrastructure Experience
- PPP, BOOT, BOO Alliance type Projects
- Leading Company with excellent Career openings

Our client is one of Australia's largest integrated construction, engineering, building and services companies. They currently provide services to their clients across Civil Engineering, Building and Services and Capital Solutions in Australia which enables the company to lead the way in providing a total service solution to their clients on major construction projects.

Reporting to the General Manager, the Business Development Manager will be responsible for generating, positioning and leading the current NSW Civil Group into the future on PPP, BOOT, BOO and alliance type projects either in water, rail, marine, road and general infrastructure projects. This role will require a person to work closely with other senior managers within the organisation on strategic business winning plans, relying on your extensive knowledge and understanding of the current NSW Political framework and opportunities within the Government and Private sectors to position the company favourably in winning work.

To be considered for this role, we require a tertiary qualified individual with solid communication and presentation skills who is currently an active participant in the infrastructure sector within NSW with putting together major tenders and bids for large infrastructure related projects. An attractive salary package is on offer for the right person, along with a well mapped out career path within the group.

Please apply through our website: [www.aaai.com.au](http://www.aaai.com.au) Ref No MH/1373;  
OR Phone Mike on: (02) 9439 2977, OR Email: [mike.hayes@aaai.com.au](mailto:mike.hayes@aaai.com.au)

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